

Target Customer

- Municipal and town leadership
- Agricultural cooperatives
- Private farmers.

Customer Relation

Often long-term, based on consultation and discussion in the form of advice (in the case of an agricultural cooperative)..

Channels

- Website
- Social networks
- Company presentation at trade fairs and local events.

<b>Company name:</b> <b>ADAPTO.space</b>
<b>Restoration Typology:</b>
<ul style="list-style-type: none"> <li>• Agricultural land and pasture, including photovoltaic parks</li> <li>• Wetlands</li> <li>• Education and training</li> </ul>
<b>Founding year:</b> 2022
<b>Number Employees:</b> Between 10 and 49 employees
<b>Annual Turnover:</b> Less than €0.5 million
<b>Location:</b> Hodkovičky, Prague (Czech Republic)
<b>Web page:</b> <a href="http://www.adapto.space">www.adapto.space</a>



<b>KEYS</b>	<b>RESOURCES</b>	<b>CORE</b>
<p><u>Activities</u></p> <ul style="list-style-type: none"> <li>• Project documentation</li> <li>• Implementation activities.</li> </ul> <p><u>Partnerships</u></p> <ul style="list-style-type: none"> <li>• Private farmers and agricultural cooperatives</li> <li>• Municipal and city leaders and other institutions (e.g. regional authorities), local action groups</li> <li>• AQUAINOVA; Mokřady, z.s.</li> </ul> <p><u>Success factors</u></p> <ul style="list-style-type: none"> <li>• Innovation in the field of nature and landscape conservation</li> <li>• Own know-how</li> <li>• Cooperation within a multidisciplinary team</li> <li>• Networking and cooperation with other companies</li> <li>• Platforms and institutions (e.g. research).</li> </ul>	<p><u>Knowledge</u></p> <ul style="list-style-type: none"> <li>• Employee experience</li> <li>• Own know-how.</li> </ul> <p><u>Technology</u></p> <ul style="list-style-type: none"> <li>• Design office (PC hardware and software); Technology park (excavators and other equipment)</li> <li>• Part of the Yottabe Group (HR, accounting, marketing).</li> </ul> <p><u>Revenue Streams</u></p> <p>Project and implementation activities..</p>	<p><u>Mission</u></p> <p>Our mission is the revitalisation of the landscape and the restoration of the hydrological regime of the landscape, from landscape assessment through project activities to implementation activities.</p> <p><u>Value Proposition</u></p> <p>Design of measures: Project documentation; Administration of subsidies; Engineering; Implementation activities. *-Creation of pools and wetlands: improvement of land reclamation; Restoration of ponds; Construction of natural ponds; Revitalisation of watercourses; Planting of vegetation elements; Agricultural and legal advice; Awareness-raising and education.</p> <p><u>Competitive advantage</u></p> <p>A team of experts from different sectors; Follow-up phases of the project (measure design, project documentation, engineering, grant administration, implementation); Cooperation with other organisations and companies: -Innovation</p>

**Positive Impact** Adaptation of the landscape to climate change, revitalization of the landscape water regime and water retention in the landscape. We also employ people who see nature and landscape conservation as their mission (previously they often did this mainly on a voluntary basis).

**Drawbacks** We have found no threats so far.

**Competitors** For us, competition is not high.